

# Hop News

# November 2020

#### World Crop 2020 will not meet the high expectations but is on a normal level

The results of this years' crop have been updated recently by the IHGC and are close to final (see chart 1 below). Raw hops amount to 124,000 tons which is approximately 5 % less than in 2019. Alpha acid production is only 2.5 % lower than in the previous year.

#### Chart 1

Country	Crop 2019	Preliminary Crop 2020				
Country	(t)	<b>(†)</b>				
Argentina	266	331				
Australia	1,645	1,714				
Belgium	296	276				
China	7,044	7,044				
Germany	48,472	46,878				
England	1,696	924				
France	822	767				
New Zealand	1,019	1,250				
Austria	492	487				
Poland	3,765	3,417				
Romania	195	220				
Russia	350	350				
Serbia	16	16				
Slovakia	108	26				
Slovenia	2,572	2,723				
Spain	830	908				
South Africa	754	754				
Czech Republic	7,145	5,950				
Ukraine	480	480				
USA	51,275	48,038				
World	130,000	124,000				

The German crop is considered a good average crop, while yields in the US and Czech Republic are rather disappointing.





## German Crop 2020 – average yields, alpha acid slightly above average

The following charts 2 - 4 show the yields of the major German hop varieties and chart 5 shows the alpha acid amount of selected varieties.

### Yields of the major German hop varieties

#### Chart 2

		Yields (to)						
	Variety	2015	2016	2017	2018	2019	2020	
	Hallertauer Mfr.	880	1,309	1,009	672	1,077	1,055	
	Hersbrucker	1,369	1,925	1,817	1,925	1,808	1,676	
S	Perle	4,409	7,148	5,794	5,444	6,553	6,165	
Aroma Varieties	Spalter Select	724	1,188	1,100	1,058	1,179	1,208	
	Hall. Tradition	4,066	6,495	5,233	5,325	5,364	5,417	
	Saphir	588	974	933	946	1,065	974	
	Opal	100	278	266	253	285	283	
	Smaragd	62	98	127	140	172	157	
	Saazer	27	114	164	167	233	221	
	Tettnanger	870	1,032	977	900	1,188	1,031	
	Northern Brewer	319	516	458	411	555	470	

#### Chart 3

			Yields (to)							
Bitter Varieties	Variety	2015	2016	2017	2018	2019	2020			
	Nugget	302	367	357	296	349	316			
	Hall. Magnum	4,242	4,699	4,598	3,209	4,552	3,971			
	Taurus	740	794	584	516	480	415			
	Herkules	8,721	13,885	15,278	17,219	19,946	20,104			
	Polaris	116	182	246	394	539	642			



#### Chart 4

	Yields (to)								
	Variety	2015	2016	2017	2018	2019	2020		
Special Aroma Varieties (Flavour )	Mandarina Bav.	277	663	922	822	870	748		
	Hall. Blanc	128	320	403	432	438	421		
	Huell Melon	126	280	347	255	298	223		
	Cascade	67	132	207	207	221	185		
	Ariana	0	27	122	134	192	160		
	Callista	0	34	143	164	193	150		
	Amarillo	0	_	116	623	557	477		

#### Alpha acid volume of major German varieties

#### Chart 5

Bitter Varieties	Alpha Acid (to)							
	Variety	2015	2016	2017	2018	2019	2020	
	Herkules	1,309	2,388	2,364	2,505	3,210	3,337	
	Hall. Magnum	504	663	579	346	554	564	
	Polaris	19	34	42	68	99	132	
Aroma Varieties	Perle	198	515	400	299	439	456	
	Hall. Tradition	191	416	298	266	290	341	
	Spalter Select	23	62	51	37	52	63	
Total		2,244	4,078	3,734	3,521	4,644	4,893	

#### **Current Market Situation**

The world crop which is considered more or less normal is facing a significant decrease in beer consumption. We still expect a total decrease of around 10 % worldwide in 2020. As of now, forecasts for 2021 or the following years are pure speculation. Therefore, there are severe uncertainties in the whole hop and brewing industry.

This situation proves once more that only taking into consideration the alpha acid balance does not provide a complete picture of the hop market as the surplus of alpha acid does not explain the market price development.





Therefore, the alpha acid balance is not a good basis to understand the market and price developments of different varieties. It only gives a rough overview.

#### **Spot Market**

On the one hand, due to the high pre-contract ratio, only around 4,000 tons – 4,500 tons spot hops are available in Germany in 2020. On the other hand, demand on the brewers' side is limited. Therefore, spot prices of all varieties are significantly lower than in previous years.

At the moment, spot prices for the major varieties (Herkules, Perle and Hallertauer Tradition) are approximately on the long-term contract level. For all other varieties, prices are significantly below this level.

It remains to be seen whether spot prices are interesting enough for breweries to stock up their inventories. The insecure economic situation will probably prevent them from doing so.

#### **Pre-contract Market**

Shortly after the harvest was finished, German hop growers were offered long-term pre-contracts for the major varieties with prices similar to pre-COVID time. However, only some hop growers could take advantage of these offers as the pre-contract ratio for the upcoming years is very high. When the second COVID19 lockdown started, the market came to a standstill.

The breweries' pre-contract activities are limited but there is more than could be expected. Furthermore, the pre-contract ratio is also rather high on the breweries' side.

It will be crucial for the market how the breweries will manage the increase in hop stocks due to the lower beer sales. Increases of around 10 - 20 % should not be a problem as a weak crop year is certain to come sooner or later.

